



STEADFAST PROVIDER AND PREFERENTIAL PRICING WHY ROANOKE TRADE IS THE RIGHT CHOICE FOR NAFTZ MEMBERS

EXPERIENCE AND INDUSTRY FOCUS

Roanoke Trade offers insurance and surety solutions specifically designed for those in the trade and transportation industry. With decades of experience in this niche business arena, we are uniquely positioned to address the needs of importers and Foreign Trade Zone Operators. Combined with unbeatable service and expertise, Roanoke Trade welcomes the opportunity to provide this focused attention to your operations.

Our stability in the marketplace attracts and retains the best and the brightest. For example, our employee base includes licensed customs brokers, certified customs specialists, accredited insurance specialists and certified risk management professionals. Plus, over 40% of our total employees and over 60% of our bond team have worked with us for over 10 years. Pair this with the financial strength and support of Munich Re, and we are a solid choice for employees and clients alike:

Surety & Re-Insurer	U.S. Treasury Underwriting Limit	A.M. Best Rating*
AAIC	\$ 16,175,000	A+ (Superior) Financial Size Category: XV (\$2 Billion or greater) Outlook: Stable Effective Date: 11/20/2013
Munich Reinsurance America, Inc.	\$519,554,000	A+ (Superior) Financial Size Category: XV (\$2 Billion or greater) Outlook: Stable Effective Date: 11/20/2013

*A.M. Best's ratings reflect an independent opinion, based on a comprehensive quantitative and qualitative evaluation, of a company's balance sheet strength, operating performance and business profile. Ratings are not a warranty of a company's financial strength and ability to meet either its obligations to policyholders or its financial obligations.

RISK MANAGEMENT TOOLS FOR CUSTOMS CLEARANCE

We offer customized reports to keep you informed of all unliquidated entries, as well as increased duty bills, fines, penalties and forfeitures. Periodic review of this information can literally save your company thousands of dollars—as failure to respond to CBP in the time-frame required regardless of mitigation potential—could end up costing your company the original bill plus any interest that has accrued.

PREFERENTIAL PRICING FOR NAFTZ MEMBERS

As a long time supporter of the NAFTA, Roanoke Trade offers discounted pricing for surety bonds and insurance to association members.

Surety Bond Offerings include: Foreign Trade Zone Operator
User Indemnity
Customs and Border Protection (CBP)

Additional Insurance Products include: Bailee Coverage
Warehouse Legal Liability
Packers' Liability
Errors and Omissions
Cargo Legal Liability
Property
General Liability
Crime

CONTACT US

If you are already working with Roanoke Trade, we thank you and ask you to please contact us with your feedback and suggestions as we strive to continuously adapt to your changing needs. If you are not yet a Roanoke client, please contact us today and learn more about the positive, results-oriented services we can offer your company.