

Distinctive Insurance Solutions for Breakbulk and Project Cargo

Each project cargo move is unique and often requires complex planning to ensure the safe and timely delivery of goods. Much time and effort is devoted to planning the voyage and includes: formulating stowage plans, vetting carriers, performing routing studies and more. However, even the best pre-planning can't prevent a loss from occurring, so the same due diligence must be followed to protect the financial interests of the cargo owner. It is vital that your insurance provider is involved early on in the planning process and is qualified to ensure coverage meets your requirements and expectations.

Before you plan your next specialty cargo move, find out if your insurance provider is qualified to ***deliver the goods.***

✓ Key Industry Experience

Our dedicated team of insurance and logistic professionals have extensive experience in delivering customized insurance solutions for a variety of industry projects including:

- Oil and Gas
- Mining
- Power Plants
- Renewable Energy
- Wind Power
- Aerospace

✓ Competitive Advantage

As a service company for the Munich Re Underwriting Group with significant Lloyd's underwriting authority, we can provide a range of extensive coverage options and competitive pricing structures for high value and complex cargo risks. To further solidify a competitive edge for our clients, we also maintain access to numerous cargo specialty insurers including Lloyd's underwriters and U.S. admitted carriers.

✓ Expertise and Discipline

Our professional staff performs an extensive review of the risk, customizes appropriate coverage, identifies potential gaps, and thoroughly explains conditions, deductibles, exclusions and warranties. We don't cut corners when it comes to ensuring our clients have the proper coverage.

✓ Responsive Claims Support

Our claims are managed by Roanoke Claims Services, our in house division that's specialized in providing our clients expedited and professional claims management services. When it comes to your cargo insurance claims, we have the know-how to work on your behalf with insurance adjusters to ensure your claim is settled responsibly and expeditiously. We focus on giving our clients straight answers, not excuses.



Contact Roanoke Trade to insure your next project cargo move



A Single Source for Insurance and Surety Solutions

Additional offerings include:

- NVOCC Legal Liability
- Errors and Omissions
- Warehouse/Bailee Legal Liability
- Import Bonds
- OTI Bonds
- Custodial Bonds
- Property Broker Bonds
- ATA Carnets
- Commercial General Liability
- Property

About Roanoke Trade

Roanoke Trade, a division of Roanoke Insurance Group Inc., operates as a specialty insurance broker and leading provider of insurance-related risk solutions for transportation intermediaries, 3PLs, customs brokers and companies with supply chains.

Roanoke is a subsidiary of Münchener Rückversicherungs-Gesellschaft (Munich Re) and an affiliate of the Munich Re Syndicate, Ltd. Munich Re Syndicate Limited is the managing agency for Syndicate 457, one of the largest marine insurance underwriters at Lloyd's of London.